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सत्यमेव जयते



Fresh Fruits & Vegetables

Floriculture

Processed Foods

Organic Products

Animal Products

Cereals

Other Processed Foods

# Performance Audit of Agricultural and Processed Food Products Export Development Authority (APEDA)

Report of the  
Comptroller and Auditor General of  
India

Union Government (Civil)  
Autonomous Bodies  
No. PA 29 of 2008-09  
(Performance Audit)

**Performance Audit of  
Agricultural and Processed Food Products Export  
Development Authority (APEDA)**

**Report of the  
Comptroller and Auditor General of India  
For the year ended March 2008**

**Presented in Parliament On -- -- --**

**१० जुलाई २००९**  
**१० JUL २००९**

**Union Government (Civil)  
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## **PREFACE**

This Report of the Comptroller and Auditor General of India containing the results of the performance audit of the Agricultural and Processed Food Products Export Development Authority (APEDA), has been prepared for submission to the President of India under Article 151 of the Constitution.

The performance audit was conducted between May and November 2008 through test check of records of the APEDA Headquarters at New Delhi and one regional office at Bengaluru covering the period 2003-2008.



## Executive Summary

The Agricultural and Processed Food Products Export Development Authority (APEDA) was established in 1986 with the responsibility of export promotion and development of various scheduled products. APEDA carries out its activities primarily by providing financial assistance to exporters under five schemes viz. transport assistance, market development, infrastructure development, quality development and Research & Development.

A performance audit of APEDA, covering the period from 2003-04 to 2007-08, was carried out between May and November 2008.

Audit found some instances of non-compliance with the financial assistance scheme guidelines under different schemes – primarily those relating to infrastructure development and market development. Audit also found that APEDA's IT systems for financial assistance schemes were not capturing most of the financial assistance payments. Significant deficiencies in design and documentation of APEDA's IT systems, and general IT controls

were also found. Audit also noticed deficiencies in the processes for registration of exporters and collection of statistics on export of scheduled products.

The response of APEDA to the recommendations arising out of the performance audit has been generally positive. APEDA has revised the checking procedures for scrutiny of financial assistance payment cases by officers. Further, routing of all financial assistance cases through its IT based Integrated Financial Assistance System has commenced and a computerized cheque printing system for capturing all payments electronically is to be introduced from April 2009. Guidelines drawn up for assistance during the XI Plan are more exhaustive, making prior In Principle Approval (IPA) mandatory in all cases. As regards the Agri Export Zones (AEZ) concept, APEDA has identified 10 potential products and associated clusters for development in an integrated fashion. Audit welcomes the action taken in response to its recommendations. The progress thereagainst would be watched in future audits.





## Chapter 1. Introduction

### 1.1 Overview of APEDA

The Agricultural and Processed Food Products Export Development Authority (APEDA) was established in 1986 by the Government of India (GoI) under the Agricultural and Processed Food Products Export Development Authority Act.

Under this Act, the main functions of APEDA are:

- Development of industries relating to export of scheduled products
- Registration of exporters of scheduled products (see **Box-1**)
- Fixing of standards and specifications for scheduled products
- Carrying out inspections of meat and meat products for ensuring quality
- Improving packaging of scheduled products
- Promotion of export oriented production and development of scheduled products
- Improving marketing of scheduled products outside India
- Collection and publication of statistics relating to production and export of scheduled products.

### 1.2 Organizational setup

The Authority consists of 40 members - a Chairman, the Agricultural Marketing Advisor of the GoI, three Members of Parliament, 14 members representing different Ministries, States/ UTs and the Planning Commission, and 21 members representing the industry, technical institutions and others.

APEDA is headquartered at New Delhi and has five regional offices at Mumbai, Kolkata, Hyderabad, Bengaluru and Guwahati.

#### Box 1 - Scheduled Products

APEDA is mandated with the responsibility of export promotion and development of the following scheduled products:

- Fruits, vegetables and their products;
- Meat and meat products;
- Poultry and poultry products;
- Dairy products;
- Confectionery, biscuits and bakery products;
- Honey, jaggery and sugar products;
- Cocoa and its products and chocolates;
- Alcoholic and non-alcoholic beverages;
- Cereals and cereal products;
- Groundnuts, peanuts and walnuts;
- Pickles, papads and chutneys;
- Guar gum;
- Floriculture and floriculture products;
- Herbal and medicinal plants; and
- Rice (non-basmati)

In addition, APEDA has been entrusted with the responsibility of monitoring export of some non-scheduled items e.g. basmati rice, wheat and coarse grains, as well as import of sugar.

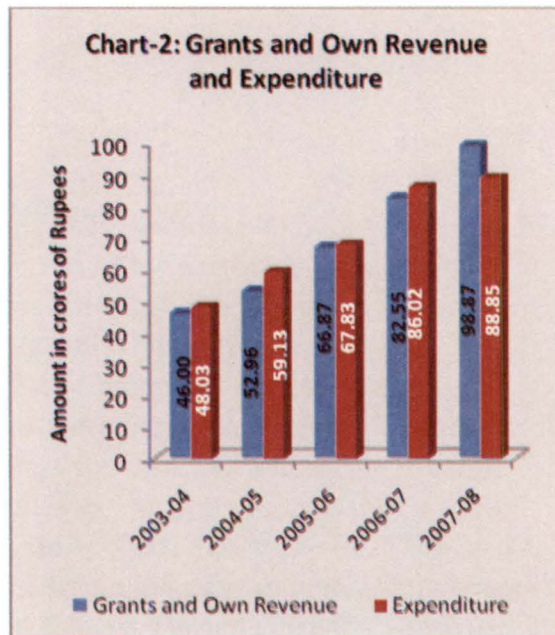
In addition, it has 13 virtual offices at different locations<sup>1</sup> in association with the State Governments along with their staff, where basic information about APEDA and its schemes are made available to entrepreneurs and prospective exporters.

### 1.3 Export of Agricultural Products

A profile of the exports during 2003-08 of the agricultural products monitored by APEDA is given in **Chart-1**.

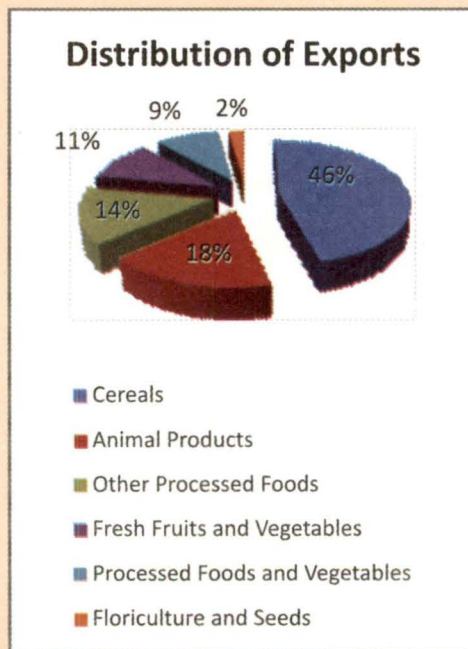
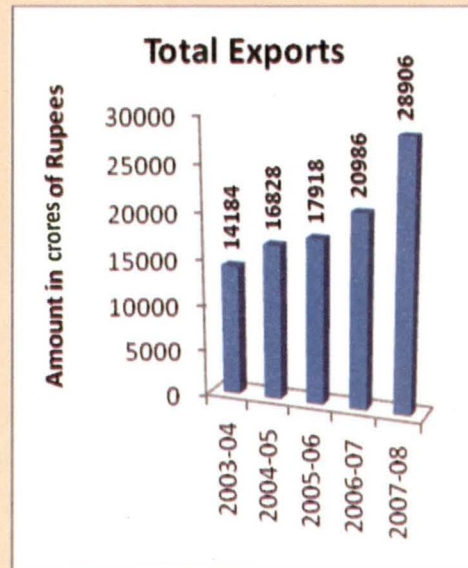
### 1.4 Financial Position

APEDA receives grants from the Government of India in terms of Section 15 of the APEDA Act for carrying out its activities. It also generates its own revenue by way of registration fees and processing fees etc. (**Chart -2**).



The main activities of APEDA are discharged through its financial assistance schemes (see **Box-2**).

**Chart-1: Export of agricultural products monitored by APEDA (2003-08)**



Source: This data has been compiled by APEDA from data reported by the Directorate General of Commercial Intelligence & Statistics (DGCI&S).

<sup>1</sup>Agartala, Ahmedabad, Bhopal, Bhubaneswar, Chandigarh, Chennai, Imphal, Kohima, Lucknow, Panaji, Raipur, Srinagar and Thiruvananthapuram.

### Box 2- Financial Assistance Schemes of APEDA

#### Transport Assistance Scheme

Financial assistance is provided for export of identified products to compensate exporters against disadvantages faced in respect of sea and air freight rates.

#### Infrastructure Development Scheme

Financial assistance is provided for developing post-harvest infrastructure; sorting and grading lines; intermediate storage sheds; effluent treatment and water softening plants; laboratory equipment; pre-cooling units; high humidity cold storages; refrigerated transport etc.

#### Scheme for Market Development

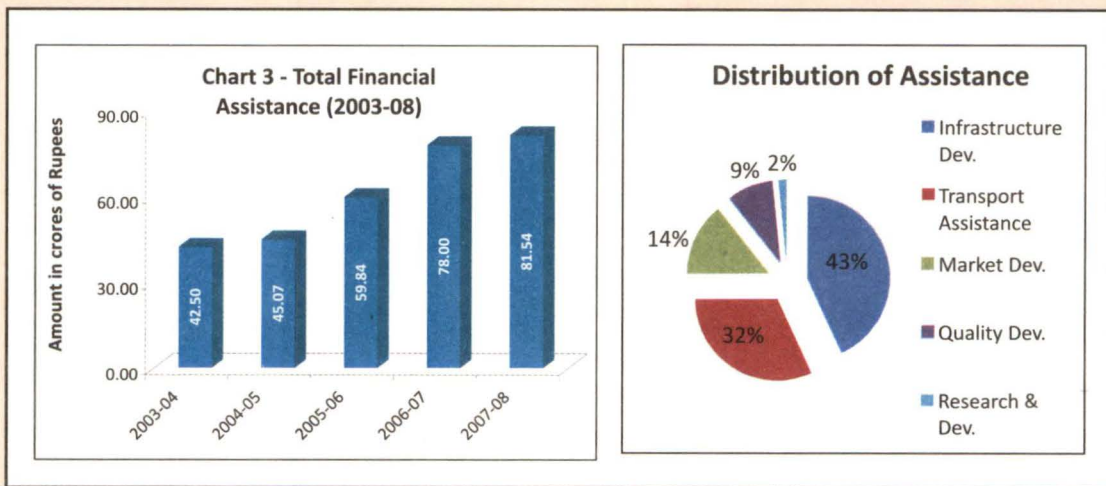
Financial assistance is provided to exporters for development of packaging standards and use of modern packaging material; development and dissemination of market information; holding of buyer-seller meets; participation in exhibitions and fairs etc.

#### Quality Development Scheme

Financial assistance is provided for purchase of laboratory equipment, adoption of quality control systems (ISO, HACCP, EUREGAP etc.<sup>2</sup>) and testing of products for meeting importing country requirements of product standards, pesticide residue etc.

#### Research & Development

Financial assistance is provided for R&D projects in the Government and co-operative/private sector having direct impact on export promotion of agricultural and processed food products.



<sup>2</sup>ISO – International Organization for Standardization; HACCP – Hazard Analysis and Critical Control Points; EUREGAP – Euro Retailer produce Good Agricultural Practices.

## Chapter 2. Audit Approach

### 2.1 Audit Jurisdiction

The accounts of APEDA are subject to the audit jurisdiction of the Comptroller and Auditor General of India under Section 18(2) of the APEDA Act, 1985, read with Section 19(2) of the Comptroller and Auditor General's (Duties, Powers and Conditions of Service) Act, 1971.

### 2.2 Audit Objectives and Scope

A performance audit of APEDA, covering the period from 2003-04 to 2007-08, was carried out with the objective of assessing:

- adequacy and effectiveness of the procedures for registration of exporters;
- effectiveness of processes for formulation of standards and specifications and monitoring compliance;
- economy, efficiency, and effectiveness of Financial Assistance Schemes for development of exports of scheduled products ;
- adequacy and effectiveness of procedures for collection of statistics on exports of scheduled products;
- effectiveness of other schemes e.g. Agri Export Zones (AEZs) and Centres for Perishable Cargo (CPCs); and
- effectiveness of IT applications developed for various activities of APEDA.

### 2.3 Audit Criteria

The audit criteria used for the performance audit included:

- the APEDA Act and
- the guidelines for Financial Assistance Schemes.

### 2.4 Audit Methodology

The performance audit commenced with an entry conference with APEDA in May 2008, wherein the audit scope, objectives, criteria and methodology were explained. During this meeting, APEDA also made a presentation on its activities.

The records of APEDA at Headquarters and one regional office (Bengaluru) were scrutinized from May to November 2008. Further, in order to assess the effectiveness of IT applications, data relating to these applications was downloaded and imported into Microsoft Access 2003 for audit analysis.

The draft performance audit report was issued to the Ministry, with a copy to APEDA, in November 2008. The reply of APEDA to the draft report was received in February 2009. Further, an exit conference was held with APEDA in December 2008 to discuss the main audit findings and recommendations. The response of APEDA has been suitably incorporated in this report.

**Audit acknowledges the co-operation and assistance by APEDA during the course of this performance audit.**

## Chapter 3. Audit Findings – Financial Assistance and other Schemes

### 3.1 Internal Controls for Payment

Disbursements under Financial Assistance Schemes constituted the majority of APEDA's expenditure during 2003-08. The responsibility for exercising the requisite checks vis-à-vis the scheme guidelines in respect of individual cases of payment of assistance had been delegated to a third-party audit firm, designated by APEDA as its internal audit firm.

Audit scrutiny revealed that in the test-checked sample, the supervisory checks by APEDA officials had not been appropriately documented.

#### Recommendation - 1

APEDA should strengthen the system of supervisory checks by APEDA officials of financial assistance payment cases, so as to provide assurance that the internal audit firm is indeed carrying out the requisite checks vis-à-vis the scheme guidelines, adequately and effectively. Further, APEDA may also consider documenting the supervisory checks to be exercised by different levels of APEDA officials, so that responsibility for failures can be fixed easily.

**Response:** APEDA stated that the checking procedures had been revised to include scrutiny by officers at various levels. In particular, a new format had been introduced for processing transport assistance cases, making random checking of records by different levels of officials mandatory.

Audit welcomes the action taken by APEDA for strengthening supervisory checks of payment cases.

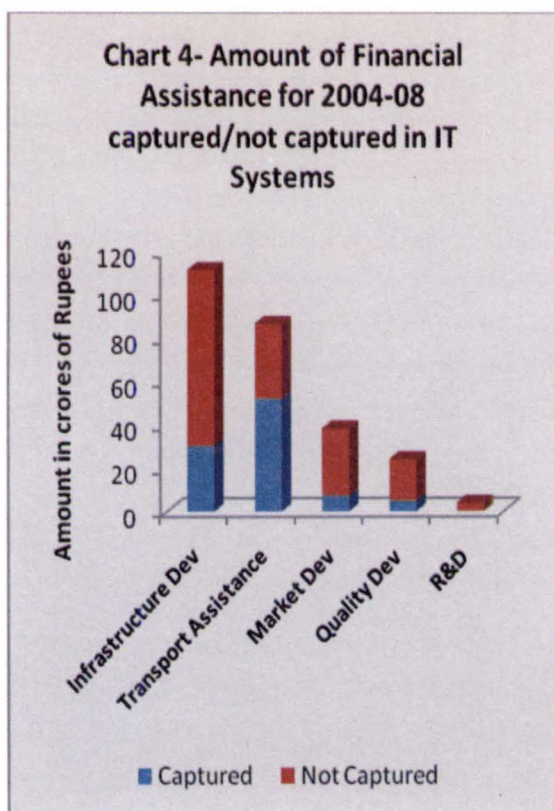
### 3.2 Inadequate capture of assistance cases in IT systems

APEDA has an IT-based Integrated Financial Assistance System (IFAS) to capture information relating to the financial assistance provided under 34 components of the different schemes to exporters. On an average, APEDA receives about 1000 applications annually, which are processed by six product divisions.

The Financial Assistance System (FAS) application was initially developed in 1998-99 on Oracle/ Power Builder/ Lotus Notes with both database and workflow capabilities, and was upgraded in March 2001. The application was redesigned as IFAS in 2003-04. Subsequently in 2005, the database was divided into two parts – IFAS, which currently handles the Transport Assistance Scheme (TAS) and Laboratory Testing for Grapes (LTG), and IFASNEW, which handles other Financial Assistance Schemes and Market Development Assistance.

Despite the fact that the IT applications for the different Financial Assistance Schemes had been developed and implemented by 2003 or earlier, APEDA was unable to ensure the capture of most of the financial assistance cases in the IT databases.

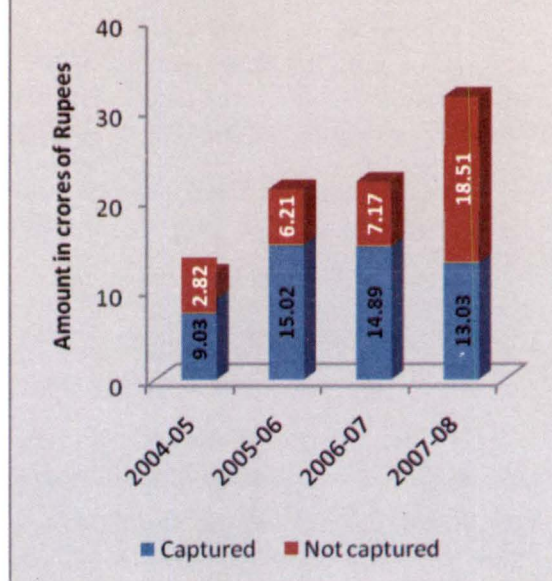
**Chart-4** shows the amount of expenditure during 2004-08 under different Financial Assistance Schemes, which had been captured/ not been captured in the IT systems.



In particular, although the IFAS had been redesigned for online entry of Transport Assistance Scheme cases by exporters, only about 60 per cent of the cases had been captured in the IT system, as shown in **Chart-5**.

Clearly, as long as all data on financial assistance cases is not captured electronically, the IT systems are of limited value, and APEDA would be unable to effectively monitor the receipt, processing and payment of financial assistance cases.

**Chart 5- Transport Assistance for 2004-08 captured in IT System**



**Recommendation – 2**

**APEDA** should have a time-bound programme for ensuring that all financial assistance cases are captured electronically, and that the IT systems become the primary systems of record, rather than manual records. This would enable it to exercise effective and strict control on the processing of financial assistance.

**Response :** APEDA stated that with immediate effect, routing of all financial assistance files, including those pertaining to common infrastructure, seminars, R&D etc, through the IFAS software had been started. Necessary measures had been initiated to ensure that the IT systems become the primary systems of records. A computerized cheque printing system integrated with IFAS had been developed, which would require processing at all stages and release of payments to be captured electronically.

This system would be introduced on 1<sup>st</sup> April 2009, after performing test runs during February and March 2009.

Audit welcomes the action initiated by APEDA, the implementation of which would be verified in future audits.

In the case of resubmissions, penalty at the rate of one *per cent* per submission is to be levied; a maximum of two resubmissions are allowed.

Year-wise payments of transport assistance during 2003-08 are given in **Chart-6**.

### 3.3 Transport Assistance Scheme

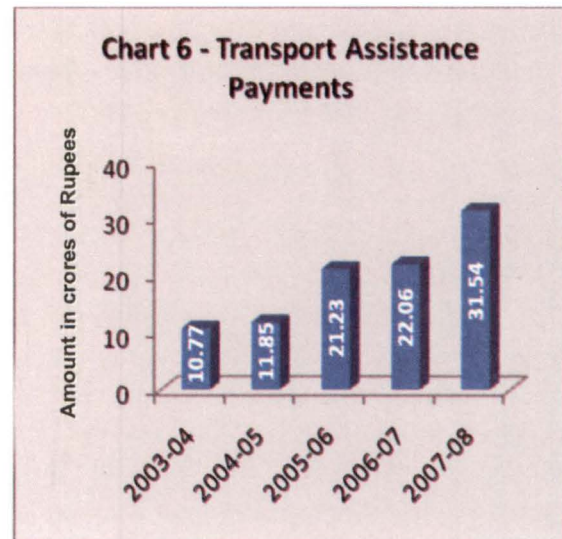
The Transport Assistance Scheme (TAS) was introduced by the Government of India with effect from April 2002 to compensate exporters against disadvantages faced in respect of sea and air freight rates. The salient features of the scheme are as follows:

Applications for TAS are to be supported by copies of relevant documents, e.g. shipment bills/ airway bills, commercial invoices, freight forwarding bills, bank realization certificates etc.

Applications for assistance are to be submitted within 180 days from the last date of the fortnight in which the shipment takes place. For cases pertaining to the period from 1 April 2002 to 15 June 2003, applications could be submitted up to 15 December 2003 and the cases pertaining to the period 1 April 2004 to 28 February 2005, applications could be submitted upto 27 August 2005. For export oriented units, the time limit was extended to 365 days from 1 April 2006.

In the case of delayed submissions, penalty is leviable at the rate of 5 *per cent* for delays of upto 30 days; 10 *per cent* for delays of 31 to 60 days; and 20 *per cent* for delays of 61 to 90 days;

Applications received with delays of more than 90 days are to be rejected.



Audit scrutinized records in APEDA Head quarters and Regional Office Bengaluru (379 cases at APEDA Headquarters involving assistance of Rs. 2.27 crore, and 153 cases at the Regional Office involving assistance of Rs. 9.53 crore) pertaining to 532 files<sup>3</sup> for the period 2003-08, involving transport assistance of Rs. 11.80 crore. The audit revealed that all the test-checked cases had copies of the documents required as per the scheme guidelines. Further, in the test-checked cases, resubmission penalty, wherever applicable, was levied correctly. However, audit detected a total overpayment of transport assistance of Rs. 0.18 crore in 16 cases. These cases of overpayment fell into two categories:

<sup>3</sup> Each file pertains to a single exporter, and deals with one or more shipments.



- Five cases, which were time-barred, and should have been rejected outright, but were irregularly accepted, involving overpayment of Rs. 0.12 crore.
- Eleven cases, where penalty was leviable but was not levied, or the penalty imposed was less than what was due in terms of the delay in submission of applications, involving over payment of Rs. 0.06 crore.

Details are given in **Appendix -1**.

In response, APEDA stated that no overpayments had been made in these 16 cases. The response is not tenable, as in these 16 cases, shipping bills pertaining to the previous fortnights were incorrectly certified by the internal auditor for the succeeding fortnight, thus irregularly extending the timeframe for submission of the applications.

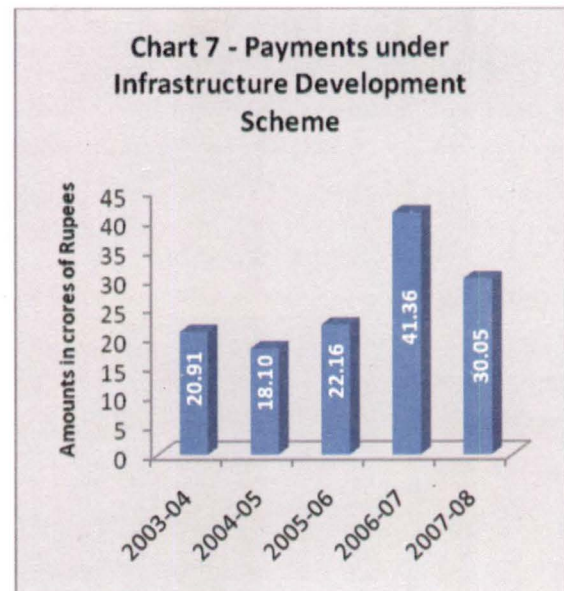
### 3.4 Scheme for Infrastructure Development

Under this scheme, APEDA provides financial assistance for various items e.g. post-harvest infrastructure, sorting and grading lines, intermediate storage sheds, effluent treatment and water softening plants, laboratory equipment, pre-cooling units, high humidity cold storages, refrigerated transport etc.

The rates of assistance vary, depending on the components and whether the executing agency is a public sector agency or not. In Principle Approval (IPA) is a pre-condition for eligibility for financial assistance, and no expenditure are to be incurred or payments made or financial commitments (e.g. opening of Letter of Credit) made before the date of issue of the IPAs. The

IPA has a validity of six months, which may be extended on request. Assistance would be admissible only once in a Plan period. However, multiple processing/manufacturing units at geographically segregated locations would qualify separately.

Year-wise payments under the scheme during 2003-08 are given in **Chart-7**.



Audit scrutinized 92 cases, involving financial assistance of Rs. 27.08 crore, and found non-compliance with the guidelines in 47 cases, involving assistance of Rs. 4.38 crore (16 per cent), as summarized below:

- In 24 cases involving assistance of Rs. 2.28 crore, assistance was released to exporters who had incurred expenditure or made financial commitments prior to the date of the IPAs.
- In 11 cases involving assistance of Rs. 0.91 crore, the final claims were submitted after the last dates stipulated in the IPAs.
- In six cases involving assistance of Rs. 0.63 crore, bills were submitted without details.

- In six other cases, involving assistance of Rs. 0.56 crore, there were other discrepancies e.g. expired registration, ineligible items covered, two units located in the same geographical area etc.

Further, in nine cases involving assistance of Rs. 13.04 crore to various Central/ State Government agencies for construction of infrastructural facilities like post-harvest facilities, cold storage and pack houses, common facilities and nurseries, the projects were lagging behind the targeted completion date, and the benefits of the facilities were not yet available to the targeted beneficiaries.

Details are given in **Appendices 2 (a) to (d)**.

### Recommendation - 3

APEDA should ensure that guidelines for the infrastructure development scheme and the terms of individual sanctions are complied with in each case.

**Response :** APEDA stated that while in the past, the guidelines were not exhaustive, in the XI Plan, the guidelines explicitly state that the IPA is mandatory, and that no commercial activities should be undertaken prior to the date of the IPA.

As regards the individual cases mentioned by audit, APEDA stated that relaxations were approved in accordance with decisions taken by the competent authority. The fact, however, remains that the guidelines were not complied with.

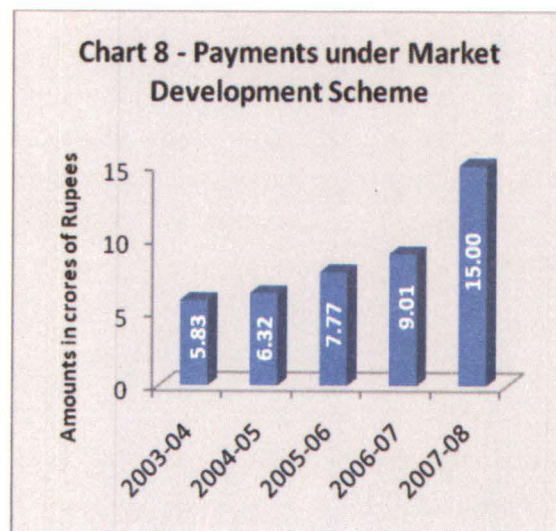
Audit notes the guidelines for assistance in the XI Plan, the compliance of which would be watched in future audit.

## 3.5 Scheme for Market Development

Under this scheme, financial assistance is provided to exporters for promotion of Indian products in various international markets. These cover a wide variety of activities:

- Development of packaging standards and design and use of modern packaging material;
- Development and dissemination of market information;
- Holding of buyer-seller meets, participation in exhibitions and fairs, exchange of delegations etc.

Year-wise payments during 2003-08 under the Scheme for Market Development are given in **Chart-8**.



### 3.5.1. Development of Packaging Standards and Design

Under this component, financial assistance is provided to exporters for use of packaging material, complying with standards and specifications developed or adopted by APEDA. The assistance is limited to 30 per cent of the cost of packaging

material, subject to a ceiling of Rs. 1.50 lakh per beneficiary. For release of assistance, exporters are required to submit copies of the invoices, bills of lading, and laboratory test reports certifying compliance with the specifications for the packaging material.

Audit scrutinized 152 cases of assistance of Rs. 1.79 crore for use of modern packaging material and found no significant deficiencies.

### 3.5.2 Intermediate Packaging Material

Under this component, assistance is provided to exporters, producers etc. for purchase of intermediate packaging material for domestic transportation of produce. The assistance is limited to 50 per cent of the cost of material, subject to a ceiling of Rs. 5 lakh per beneficiary. The scheme envisages issue of IPAs by APEDA for individual projects, which contain the detailed terms and conditions and also stipulate the last dates for submission of relevant documents for claiming assistance.

Audit scrutiny of 20 cases involving assistance of Rs. 0.61 crore revealed that in four cases involving assistance of Rs. 0.13 crore, the claims were entertained and irregularly paid:

- In three cases, they were submitted after the last date stipulated in the IPA;
- In one case, the expenditure was incurred before the issue of the IPA.

Details are given in **Appendix 3(a)**.

In response, APEDA stated that the gaps had been plugged in the XI Plan guidelines.

### 3.5.3 Export Promotion and Market Development

Under this component, APEDA provides financial assistance for activities like holding of buyer-seller meets, product promotion, exchange of delegations, participation in exhibitions and fairs etc.

Audit scrutiny revealed the following:

- During 2006-07, the Ministry of Commerce accorded approval for APEDA's participation in 20 fairs, with an expenditure ceiling of Rs. 10 lakh per fair. However, in five out of 20 fairs, the expenditure limit was substantially exceeded (**Appendix- 3(b)**).
- During 2007-08, the Ministry accorded approval for APEDA's participation in 15 fairs at a cost of Rs. 3.62 crore. While the detailed expenditure on individual fairs was not made available to Audit, APEDA incurred a total expenditure of Rs. 11.05 crore on these fairs, which exceeded the sanctioned cost by Rs. 7.43 crore.
- The sanctions of the Ministry stipulated that outcome reports were to be submitted in respect of each fair. However, as against participation in 35 fairs during 2006-08, only five outcome reports were made available to Audit. Even these reports were of a routine nature, and did not clearly indicate how the objectives of APEDA's participation in the fair had been achieved.

#### Recommendation – 4

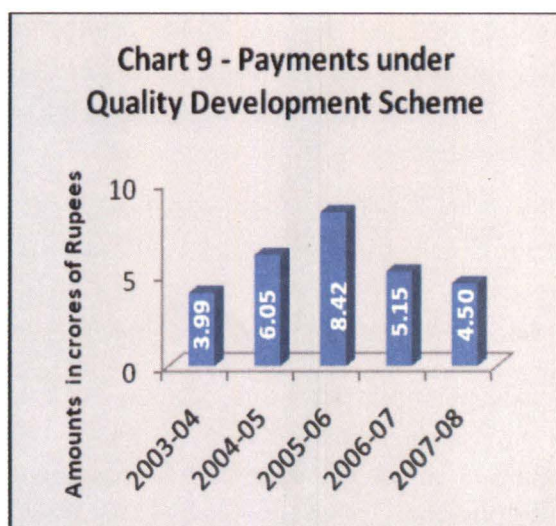
APEDA should ensure that guidelines for the market development scheme are complied with in each case of payment of financial assistance.

**Response :** APEDA stated that wherein excess expenditure above the prescribed limit was incurred, it was borne by the other participating organizations like Ministry of Food Processing Industries, Ministry of Agriculture, All India Rice Exporters Association. However, details of excess expenditure so shared were not enclosed.

### 3.6 Scheme for Quality Development

Under this scheme, APEDA provides financial assistance to exporters for purchase of laboratory equipment, adoption of quality control systems (ISO, HACCP, EUREGAP etc.) and testing of products for meeting importing country requirements of product standards, pesticide residue etc. As in the case of the Scheme for Infrastructure Development, IPA is a pre-condition for eligibility and assistance is admissible only once in a Plan period, with exceptions for processing / manufacturing units at geographically different locations.

Year-wise payments under the Quality Development Scheme during 2003-08 are given in **Chart-9**.



#### 3.6.1 Promotion of Quality and Quality Control

Under this component, assistance is provided to exporters, producers, trade associations, public institutions etc. for setting up or strengthening laboratories. Assistance is limited to 50 *per cent* of the cost, subject to a ceiling of Rs. 5 lakh per beneficiary.

Audit scrutiny of 18 cases involving financial assistance of Rs. 0.78 crore revealed that financial assistance of Rs. 0.17 crore was irregularly paid in four cases, as the final claims were submitted by the exporters after the last dates stipulated in the IPAs. Details are given in **Appendix-4**.

In response, APEDA stated that the relaxations were made with the approval of the competent authority. The fact, however, remains that the guidelines were not complied with.

#### 3.6.2 Upgradation and Recognition of Laboratories for Export Testing

Under this component, assistance of up to 50 *per cent* of the cost for private laboratories, subject to a ceiling of Rs. 50 lakh, and 100 *per cent* of the cost for Central and State Government/ University laboratories is provided.

Audit scrutiny of 10 cases involving assistance of Rs. 9.95 crore revealed that in one case, assistance of Rs. 3.62 crore was provided for a sample testing machine, which was not functioning due to non-receipt of National Accreditation Board for Testing & Calibration Laboratories (NABL) certificate by the laboratory as of date. This resulted in blockage of funds of Rs. 3.62 crore. In the remaining nine cases, audit found no significant deficiencies.

### 3.6.3 Testing of Samples

APEDA provides financial assistance to exporters for testing for pesticide residue, antibiotics, hormones and drugs. The assistance is limited to 50 *per cent* of the cost of the test, with a ceiling of Rs. 7,000 plus taxes.

Audit scrutinized payments of Rs. 3.64 crore for 11,043 tests during 2005-08 made to four laboratories and did not find any significant deficiencies in the payment process.

### 3.6.4 Organisational Building and HRD

Under this component, APEDA provides assistance to:

- exporters, growers, manufacturers etc. for upgradation of technical and managerial processes through training; and
- recognized associations of growers/exporters for seminars and group activities and for bringing out information literature.

Audit scrutiny of 10 programmes revealed that in one case, training was provided to participants from laboratories which were not recognized by APEDA.

### 3.7 Research & Development

Under this scheme, APEDA provides financial assistance for R&D projects having direct impact on export promotion of agricultural and processed food products. Assistance is up to 100 *per cent* of the cost in the Government sector, and 50 per cent of the cost in the private sector subject to a ceiling of Rs. 10 lakh.

Between 2001-02 and 2007-08, APEDA had sanctioned 12 projects worth Rs. 5.60 crore and provided assistance of Rs. 4.08 crore to them.

Of these projects,

- Seven projects, involving assistance of Rs. 1.95 crore were completed.
- two projects, involving assistance of Rs. 0.06 crore, were abandoned.
- three projects, involving assistance of Rs. 2.07 crore, were in progress. Of these, one project on "Research for stone weevil for mangoes" had been delayed by more than two years. APEDA admitted that the project report was vital for negotiations with importing countries.

### 3.8 Other Schemes

#### 3.8.1 Agri Export Zones (AEZs)

In its Exim Policy 2001, the Government of India initiated the concept of Agri Export Zones (AEZs) with the objective of focusing on particular products located in contiguous areas for the purpose of developing and sourcing raw materials, processing, packaging and export. State Governments were to evolve projects with a cluster approach for identified products with export potential and APEDA was nominated as the nodal agency for AEZs.

So far, the Gol has sanctioned 60 AEZs with an anticipated investment of Rs. 1,718 crore, of which APEDA's share is Rs. 121 crore. These AEZs were to result in incremental projected exports of Rs. 11,821 crore over the five-year period 2001-2006.

Audit scrutiny revealed that the performance of AEZs was, in practice,

uneven. Against the projected exports of Rs. 11,821 crore over a five-year period, the actual exports upto March 2008 amounted to Rs. 10,691 crore. Of the 60 AEZs:

- eight AEZs (gherkins and rose onions in Karnataka, grape/ grapewine, and onions in Maharashtra, mango pulp/ fresh vegetable in Andhra Pradesh, walnuts in Jammu & Kashmir, value added onions in Gujarat, and horticulture products in Kerala) contributed Rs. 8,352 crore (78 per cent) of exports, against the projections of Rs. 1,048 crore in respect of these zones.
- The remaining 52 AEZs had exports of only Rs. 2,339 crore, against the projections of Rs. 10,774 crore. Of these, 13 AEZs had no exports at all, against the projected exports of Rs. 2,447 crore.

In view of the performance of the AEZs, a Committee of Joint Secretaries under the Ministry of Commerce conducted a peer review of 25 AEZs in 2005. They found the main problems to be lack of ownership and co-ordination between the Central and State Governments, lack of project orientation in the conceptual design, lack of interest due to non-allocation of separate funds to the States, and lack of public participation.

Subsequently, in March 2007, ASSOCHAM conducted another review of the AEZ concept. They found the main shortcomings to be lack of ownership, co-ordination and monitoring, poor infrastructure, absence of incentives, and absence of investment windows.

#### Recommendation – 5

APEDA may evolve a time-bound action plan for ensuring that the AEZs, which are non-operational or lagging behind in export performance, are revitalized.

**Response :** APEDA stated that in order to review the AEZ concept, it had identified 10 potential products and clusters corresponding to each product and aimed to develop these clusters in an integrated manner to boost exports. Further, APEDA had entrusted the responsibility for monitoring the project in these clusters to specified nodal officers.

Audit notes the action taken by APEDA, the progress of which would be watched in future audit.

#### 3.8.2 Centres for Perishable Cargo (CPCs)

In order to maintain the cold chain upto the exit points at airports, APEDA decided to set up Centres for Perishable Cargo (CPCs) at different airports in the country. The funding pattern for CPCs involved cost sharing between APEDA and the implementing agencies.

Till date, APEDA had sanctioned 13 CPCs at a cost of Rs. 61.83 crore, including Rs. 26.53 crore as its contribution. Of these,

- nine CPCs<sup>4</sup>, involving Rs. 33.79 crore from APEDA, had been set up. The CPCs at Hyderabad and Bengaluru had been closed, due to closure of the old airports at these locations.

<sup>4</sup> At Amritsar, Bengaluru, Chennai, Cochin, Delhi, Hyderabad, Kolkata, Mumbai, and Thiruvananthapuram

Work in respect of two CPCs at Bagdogra and Nashik was in progress. These CPCs were to be completed within one year, failing which the grant was to be recovered, along with penal interest, from

the implementing agencies; however, this had not been done by APEDA.

The CPC project at Goa was likely to be completed, while the one in Haldia had been terminated.

## Chapter 4. Audit Findings - General

### 4.1 Registration of Exporters

In order to become eligible for APEDA's Financial Assistance Schemes, exporters of scheduled products are required to get registered with it; this enables APEDA to collect detailed statistics of exports of scheduled products. A registration fee of Rs. 5,000 is payable for this purpose. Registration can be done either manually or online.

APEDA has an IT application, whereby exporters with valid IE (Importer – Exporter) code from DGFT<sup>5</sup> can register online on their website, and pay the registration fees by credit cards. The IE code is used for online verification of the exporters' details with the DGFT database, and thereafter, the exporters are granted their APEDA registration codes. The application stores exporter details like name, company, address etc. The application, originally designed in 1998-99 on Oracle/ Power Builder platform, was redesigned in March 2001 on Lotus Notes and again upgraded in October 2001 to SQL/ASP platform for enabling online registration.

Audit had pointed out in January 2007, the large number of inactive exporters registered with APEDA, who were not filing their Monthly Party Returns (MPRs). On being pointed out by audit, APEDA de-registered such exporters, and the number of registered exporters came down from 22,340 in April 2007 to 5,799 as of March 2008.

Audit scrutiny of electronic data revealed several significant deficiencies:

- In 49 cases, the validity dates of registration had elapsed as of March 31, 2008. However, in 40 of these cases, the registration dates were blank and the status of the exporters was shown as 'registered'.
- In 5,027 cases, the validity dates were missing. Other elements of information were also missing in several records, as indicated in **Appendix- 5(a)**.

This was corroborated by manual scrutiny of 154 registration files, out of which, in 36 cases, the APEDA registration certificates did not indicate the validity dates, as detailed in **Appendix-5(b)**.

#### Recommendation – 6

APEDA should streamline the registration process to ensure that (a) complete and accurate data is captured (b) validity dates are invariably indicated on all registration certificates (c) the validity of registration is co-terminus with that of the manufacturers' status certificates in the case of manufacturer-exporters.

**Response :** APEDA stated that efforts had been initiated to update the missing clauses of information, by either updating the same from physical records, or by seeking the same from exporters. A large number of specific cases mentioned in the report were expected to be resolved within six months.

<sup>5</sup> Directorate General of Foreign Trade



Audit welcomes the commitment by APEDA to rectify the deficiencies in the registration database. Progress thereagainst would be watched in future audits.

#### 4.2 Collection of Statistics for Scheduled Products

APEDA's activities, as per the APEDA Act, include the collection and publication of statistics relating to export of scheduled products. For this purpose, exporters are required to file monthly party returns (MPRs) of exports, which would enable APEDA to collect statistics in respect of export of scheduled products by volume and value.

A Monthly Party Return database was implemented in 1998-99 to enable exporters to file these returns online.

However, audit analysis of the online exporter and MPR databases revealed that out of the 5,799 registered exporters as of March 2008, 2,005 exporters (34 per cent) had never filed their MPR. Even the remaining 3,794 exporters were filing MPRs only occasionally. Consequently, APEDA was not compiling statistics of exports of scheduled products from the MPRs, but was adopting the export statistics of the DGCI&S for its annual publication '*Export Statistics for Agro and Food Products*'. Considering that the DGCI&S statistics also covered exports from exporters not registered with APEDA, the reliability of these figures with regard to export of scheduled products is open to question.

Thus, the MPRs were not serving the objective of providing statistics of exports of scheduled products to APEDA, and, were ineffectual.

Incidentally, audit analysis of electronic data revealed 153 cases of payment of financial assistance of Rs. 12.82 crore to exporters, who had never filed MPRs.

#### Recommendation - 7

APEDA should ensure that all registered exporters file MPRs on time, failing which, they should be rendered ineligible for all forms of assistance.

**Response :** APEDA stated that MPRs were sought to comply with the requirements of the APEDA Act and also to ascertain the active/passive status of registered exporters. DGCI&S statistics do not provide exporter-wise and state-wise statistics and hence MPR data was relevant. In 2006-07, APEDA had already deregistered exporters who were not filing MPR returns, and efforts were being made to deregister the exporters on a regular basis. Such exporters would not be eligible for APEDA assistance. In the exit conference, APEDA also stated that efforts would be made to remove the deficiencies in the registration database in the next six months

Audit notes the commitment made by APEDA.

#### 4.3 Financial Management and Control

Grants-in-aid given by the Ministry of Commerce to APEDA are to be utilized for the purposes specified in the sanction orders. However, audit found that APEDA wrongly booked Rs. 1.83 crore of expenditure incurred during the period 2005-08 on various Non-Plan activities e.g. remuneration to consultants/ contract employees, payment of professional

charges etc. under the Plan Scheme of Market Development.

#### 4.4 IT Systems

Audit review of the IT systems developed by APEDA for its various activities revealed several significant deficiencies.

##### 4.4.1 Deficiencies in Design and Documentation

No documentation relating to software development, testing or implementation for the two IFAS databases – IFAS and IFASNEW – was available, except for a “Manual for IFAS”, which was limited in its scope and coverage. Also, no documentation regarding changes to the software and their approval was available.

APEDA had developed an IT System called GrapeNet as an Internet-based residue traceability software for monitoring fresh grapes exported from India to the European Union. This software integrated all stakeholders in the supply chain of grape exports, viz. the farmer, the State Horticulture Department, testing laboratories, the Agmark Certification Department, the Phytosanitary Department, pack houses, exporters and APEDA to ensure that APEDA could trace details of export consignments right upto the plot level.

While independent modules of GrapeNet were functional from the 2005 grape season, GrapeNet was formally launched in 2007.

The database for Grapenet had not been properly designed, as there were no formal relationships between the individual tables. No development documentation was available, and no documentation regarding

changes to the software was available. According to APEDA,

- the system was not developed as a full life cycle software project in one go and evolved over the last three years. Further, the database was kept without any controls so as to enable future changes in design and structure.
- Since grape production and export was a short season process, the problems in the software were being addressed on an urgent basis without any documentation.

##### 4.4.2 General IT Controls

Despite the fact that computerization started in 1998-99, APEDA did not have:

- a formal IT strategy;
- policies and procedures for development and operation of IT systems;
- a Disaster Recovery and Business Continuity Plan.

#### Recommendation - 8

For its numerous IT systems, APEDA needs to ensure the following at the earliest:

- Adherence to a structured system design methodology by itself and its vendors;
- A formal IT Strategy, along with supporting policies and procedures;
- A Disaster Recovery and Business Continuity Plan;
- Complete and detailed system and user documentation;

- Formal procedures for approval of major changes to systems, and documentation of changes;
- Strict measures to ensure that all data is captured electronically, and that the electronic database becomes the primary system of record.

Without these measures, the IT systems of APEDA will serve only a limited purpose, and the integrity of its data cannot be assured. Further, in the absence of a structured system design methodology and a Business Continuity Plan, the effective and viable operation of these IT systems in the future would be at high risk.

The matter was referred to the Ministry in November 2008; their reply was awaited as on April 2009.

New Delhi  
Dated: 3 June 2009



(K.R.SRIRAM)  
Principal Director of Audit  
Economic & Service Ministries

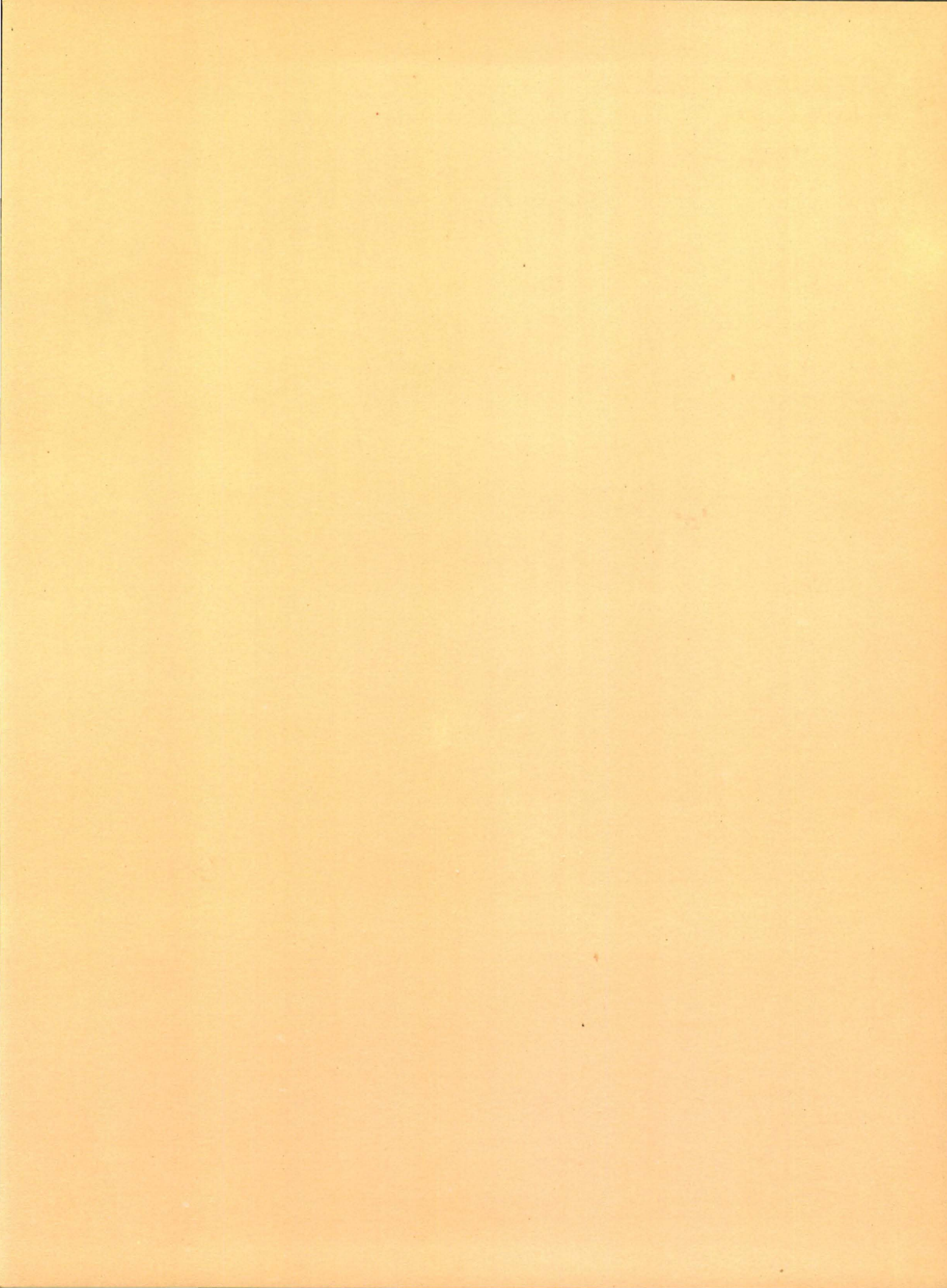
Countersigned

New Delhi  
Dated: 16 June 2009



(VINOD RAI)  
Comptroller and Auditor General of India

# APPENDICES



## Appendix -1

### List of time-barred/short levy/non levy of penalty cases pertaining to Transport Assistance Scheme (refer Para 3.3)

(Amount in Rs.)

| SI No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
| 1      |                            | 2                                | 3                      | 4   | 5                             | 6                    | 7                     | 8                     | 9                               | 10                                |
| 1.     | Agro Dutch Industries Ltd  | 18223                            | 05/10/2005             | 21/7/06                                       | 19818                         |                      |                       |                       | 19818                           | 19818                             |
|        | TAS/06-07/830              | 18423                            | 07/10/2005             | (18)  | 16792                         |                      |                       |                       | 16792                           | 16792                             |
|        |                            | 18424                            | 10/10/2005             |   | 16837                         |                      |                       |                       | 16837                           | 16837                             |
|        |                            | 18425                            | 06/10/2005             |   | 24606                         |                      |                       |                       | 24606                           | 24606                             |
|        |                            | 18426                            | 06/10/2005             |   | 19819                         |                      |                       |                       | 19819                           | 19819                             |
|        |                            | 18502                            | 07/10/2005             |   | 19873                         |                      |                       |                       | 19873                           | 19873                             |
|        |                            | 18701                            | 11/10/2005             |   | 16837                         |                      |                       |                       | 16837                           | 16837                             |
|        |                            | 18702                            | 11/10/2005             |   | 16792                         |                      |                       |                       | 16792                           | 16792                             |
|        |                            | 18722                            | 11/10/2005             |   | 19873                         |                      |                       |                       | 19873                           | 19873                             |
|        |                            | 18723                            | 11/10/2005             |   | 16838                         |                      |                       |                       | 16838                           | 16838                             |
|        |                            | 18725                            | 11/10/2005             |   | 27977                         |                      |                       |                       | 27977                           | 27977                             |
|        |                            | 18831                            | 14/10/2005             |   | 26004                         |                      |                       |                       | 26004                           | 26004                             |
|        |                            | 18832                            | 14/10/2005             |   | 17531                         |                      |                       |                       | 17531                           | 17531                             |
|        |                            | 18835                            | 14/10/2005             |   | 16837                         |                      |                       |                       | 16837                           | 16837                             |
|        |                            | 18895                            | 15/10/2005             |   | 26004                         |                      |                       |                       | 26004                           | 26004                             |
|        |                            | 18896                            | 15/10/2005             |   | 26004                         |                      |                       |                       | 26004                           | 26004                             |

| SI No/ | Name of the exporting firm | Invoice /<br>Shipping<br>bill/ ADIL<br>No | Date of bill<br>of lading | Date of<br>submission<br>of physical<br>claim in<br>APEDA | Amount<br>of<br>subsidy<br>recomm-<br>ended | Case falls<br>in 5% cut | Case<br>falls<br>in<br>10%<br>cut | Case falls<br>in 20%<br>cut | Case<br>falls in<br>rejected<br>category | Amount<br>of excess<br>payment<br>by<br>APEDA |
|--------|----------------------------|---|---------------------------|---|---|-------------------------|-----------------------------------|-----------------------------|--|---|
|        |                            | 18897                                     | 15/10/2005                |   | 26004                                       |                         |                                   |                             | 26004                                    | 26004   |
|        |                            | 18898                                     | 15/10/2005                |   | 26004                                       |                         |                                   |                             | 26004                                    | 26004   |
| 2.     | Agro Dutch Industries Ltd  | 17806                                     | 29/09/2005                | 21/7/06   | 15593                                       |                         |                                   |                             | 15593                                    | 15593   |
|        | TAS/06-07/1132             | 17809                                     | 30/09/2005                | (28)  | 15593                                       |                         |                                   |                             | 15593                                    | 15593   |
|        |                            | 17933                                     | 01/10/2005                |   | 15635                                       |                         |                                   |                             | 15635                                    | 15635   |
|        |                            | 17934                                     | 01/10/2005                |   | 15635                                       |                         |                                   |                             | 15635                                    | 15635   |
|        |                            | 18052                                     | 01/10/2005                |   | 15635                                       |                         |                                   |                             | 15635                                    | 15635   |
|        |                            | 18054                                     | 03/10/2005                |   | 31264                                       |                         |                                   |                             | 31264                                    | 31264   |
|        |                            | 18236                                     | 04/10/2005                |   | 15671                                       |                         |                                   |                             | 15671                                    | 15671   |
|        |                            | 18238                                     | 05/10/2005                |   | 31377                                       |                         |                                   |                             | 31377                                    | 31377   |
|        |                            | 18280                                     | 05/10/2005                |   | 15688                                       |                         |                                   |                             | 15688                                    | 15688   |
|        |                            | 18281                                     | 05/10/2005                |   | 15688                                       |                         |                                   |                             | 15688                                    | 15688   |
|        |                            | 18282                                     | 05/10/2005                |   | 31377                                       |                         |                                   |                             | 31377                                    | 31377   |
|        |                            | 18465                                     | 07/10/2005                |   | 31377                                       |                         |                                   |                             | 31377                                    | 31377   |
|        |                            | 18466                                     | 07/10/2005                |   | 31377                                       |                         |                                   |                             | 31377                                    | 31377   |
|        |                            | 18503                                     | 07/10/2005                |   | 15688                                       |                         |                                   |                             | 15688                                    | 15688   |
|        |                            | 18504                                     | 07/10/2005                |   | 15688                                       |                         |                                   |                             | 15688                                    | 15688   |
|        |                            | 18595                                     | 10/10/2005                |   | 15956                                       |                         |                                   |                             | 15956                                    | 15956   |
|        |                            | 18596                                     | 10/10/2005                |   | 15956                                       |                         |                                   |                             | 15956                                    | 15956   |
|        |                            | 18600                                     | 10/10/2005                |   | 15956                                       |                         |                                   |                             | 15956                                    | 15956   |
|        |                            | 18700                                     | 11/10/2005                |   | 31912                                       |                         |                                   |                             | 31912                                    | 31912   |
|        |                            | 18724                                     | 11/10/2005                |   | 15956                                       |                         |                                   |                             | 15956                                    | 15956   |

| Sl No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        |                            | 18789                            | 14/10/2005             |   | 15938                         |                      |                       |                       | 15938                           | 15938                             |
|        |                            | 18790                            | 13/10/2005             |   | 15938                         |                      |                       |                       | 15938                           | 15938                             |
|        |                            | 18834                            | 13/10/2005             |   | 31877                         |                      |                       |                       | 31877                           | 31877                             |
|        |                            | 18894                            | 14/10/2005             |   | 31877                         |                      |                       |                       | 31877                           | 31877                             |
|        |                            | 18900                            | 14/10/2005             |   | 31877                         |                      |                       |                       | 31877                           | 31877                             |
|        |                            | 18901                            | 14/10/2005             |   | 31877                         |                      |                       |                       | 31877                           | 31877                             |
|        |                            | 19008                            | 15/10/2005             |   | 31764                         |                      |                       |                       | 31764                           | 31764                             |
|        |                            | 19009                            | 15/10/2005             |   | 31764                         |                      |                       |                       | 31764                           | 31764                             |
| 3.     | Agro Dutch Industries Ltd  | 1503897                          | 24/06/2005             | 31/3/06                                       | 21265                         |                      |                       |                       | 21265                           | 21265                             |
|        | TAS/05/06/1980             | 1504236                          | 27/06/2005             | (5)   | 21265                         |                      |                       |                       | 21265                           | 21265                             |
|        |                            | 1504848                          | 29/06/2005             |   | 16855                         |                      |                       |                       | 16855                           | 16855                             |
|        |                            | 1504930                          | 29/06/2005             |   | 16855                         |                      |                       |                       | 16855                           | 16855                             |
|        |                            | 1506658                          | 30/06/2005             |   | 16855                         |                      |                       |                       | 16855                           | 16855                             |
| 4.     | Agro Dutch Industries Ltd  | 16649                            | 15/09/2005             | 23/5/06                                       | 22639                         |                      |                       | 2515                  |                                 | 2515                              |
|        | TAS/06-07/0679             | 16648                            | 15/09/2005             | (11)  | 22639                         |                      |                       | 2515                  |                                 | 2515                              |
|        |                            | 16348                            | 09/09/2005             |   | 17471                         |                      |                       | 1941                  |                                 | 1941                              |
|        |                            | 16427                            | 12/09/2005             |   | 17499                         |                      |                       | 1944                  |                                 | 1944                              |
|        |                            | 16428                            | 12/09/2005             |   | 17499                         |                      |                       | 1944                  |                                 | 1944                              |
|        |                            | 16542                            | 13/09/2005             |   | 17511                         |                      |                       | 1945                  |                                 | 1945                              |
|        |                            | 16543                            | 20/12/2005             |   | 35022                         |                      |                       | 3891                  |                                 | 3891                              |
|        |                            | 16547                            | 13/09/2005             |   | 17511                         |                      |                       | 1945                  |                                 | 1945                              |
|        |                            | 16647                            | 15/09/2005             |   | 17511                         |                      |                       | 1945                  |                                 | 1945                              |



| Sl No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        |                            | 16650                            | 14/09/2005             |   | 35061                         |                      |                       | 3895                  |                                 | 3895                              |
|        |                            | 16651                            | 15/09/2005             |   | 17511                         |                      |                       | 1945                  |                                 | 1945                              |
| 5.     | Agro Dutch Industries Ltd  | 19640                            | 25/10/2005             | 21/7/06                                       | 35838                         |                      |                       | 3982                  |                                 | 3982                              |
|        | TAS/06-07/1267             | 19641                            | 25/10/2005             | (31)  | 35838                         |                      |                       | 3983                  |                                 | 3983                              |
|        |                            | 19950                            | 27/10/2005             |   | 18019                         |                      |                       | 2002                  |                                 | 2002                              |
|        |                            | 19647                            | 25/10/2005             |   | 17919                         |                      |                       | 1991                  |                                 | 1991                              |
|        |                            | 19649                            | 26/10/2005             |   | 17951                         |                      |                       | 1999                  |                                 | 1999                              |
|        |                            | 19741                            | 25/10/2005             |   | 17919                         |                      |                       | 1991                  |                                 | 1991                              |
|        |                            | 19742                            | 25/10/2005             |   | 17919                         |                      |                       | 1991                  |                                 | 1991                              |
|        |                            | 19743                            | 25/10/2005             |   | 17919                         |                      |                       | 1991                  |                                 | 1991                              |
|        |                            | 19863                            | 26/10/2005             |   | 17991                         |                      |                       | 1999                  |                                 | 1999                              |
|        |                            | 19862                            | 26/10/2005             |   | 17991                         |                      |                       | 1999                  |                                 | 1999                              |
|        |                            | 19858                            | 26/10/2005             |   | 17991                         |                      |                       | 1999                  |                                 | 1999                              |
|        |                            | 19859                            | 26/10/2005             |   | 17991                         |                      |                       | 1999                  |                                 | 1999                              |
|        |                            | 20334                            | 02/11/2005             |   | 18099                         |                      |                       | 2011                  |                                 | 2011                              |
|        |                            | 19951                            | 27/10/2005             |   | 18099                         |                      |                       | 2011                  |                                 | 2011                              |
|        |                            | 19953                            | 27/10/2005             |   | 18019                         |                      |                       | 2002                  |                                 | 2002                              |
|        |                            | 20043                            | 28/10/2005             |   | 36039                         |                      |                       | 4004                  |                                 | 4004                              |
|        |                            | 20041                            | 28/10/2005             |   | 18019                         |                      |                       | 2002                  |                                 | 2002                              |
|        |                            | 20137                            | 31/10/2005             |   | 36198                         |                      |                       | 4022                  |                                 | 4022                              |
|        |                            | 20723                            | 09/11/2005             |   | 22327                         |                      |                       | 2480                  |                                 | 2480                              |
|        |                            | 20846                            | 10/11/2005             |   | 27827                         |                      |                       | 3091                  |                                 | 3091                              |

| SI No/ | Name of the exporting firm | Invoice /<br>Shipping<br>bill/ ADIL<br>No | Date of bill<br>of lading | Date of<br>submission<br>of physical<br>claim in<br>APEDA | Amount<br>of<br>subsidy<br>recomm-<br>ended | Case falls<br>in 5% cut | Case<br>falls<br>in<br>10%<br>cut | Case falls<br>in 20%<br>cut | Case<br>falls in<br>rejected<br>category | Amount<br>of excess<br>payment<br>by<br>APEDA |
|--------|----------------------------|---|---------------------------|---|---|-------------------------|-----------------------------------|-----------------------------|--|---|
|        |                            | 20450                                     | 08/11/2005                |   | 27958                                       |                         |                                   | 3106                        |  | 3106  |
|        |                            | 20546                                     | 08/11/2005                |   | 27958                                       |                         |                                   | 3106                        |  | 3106  |
|        |                            | 20548                                     | 08/11/2005                |   | 27958                                       |                         |                                   | 3106                        |  | 3106  |
|        |                            | 20550                                     | 08/11/2005                |   | 13979                                       |                         |                                   | 1553                        |  | 1553  |
|        |                            | 20847                                     | 10/11/2005                |   | 14114                                       |                         |                                   | 1568                        |  | 1568  |
|        |                            | 20916                                     | 14/11/2005                |   | 21117                                       |                         |                                   | 2346                        |  | 2346  |
|        |                            | 20917                                     | 14/11/2005                |   | 21117                                       |                         |                                   | 2346                        |  | 2346  |
|        |                            | 20722                                     | 10/11/2005                |   | 27827                                       |                         |                                   | 3091                        |  | 3091  |
|        |                            | 20919                                     | 11/11/2005                |   | 22327                                       |                         |                                   | 2480                        |  | 2480  |
|        |                            | 20986                                     | 14/11/2005                |   | 45451                                       |                         |                                   | 5050                        |  | 5050  |
|        |                            | 20987                                     | 14/11/2005                |   | 45451                                       |                         |                                   | 5050                        |  | 5050  |
| 6.     | Agro Dutch Industries Ltd  | 22439                                     | 02/12/2005                | 5/9/06  | 18457                                       |                         |                                   | 2050                        |  | 2050  |
|        | TAS/06-07/1890             | 22440                                     | 02/12/2005                | (6)   | 18457                                       |                         |                                   | 2050                        |  | 2050  |
|        |                            | 22441                                     | 02/12/2005                |   | 18457                                       |                         |                                   | 2050                        |  | 2050  |
|        |                            | 22553                                     | 05/12/2005                |   | 18528                                       |                         |                                   | 2058                        |  | 2058  |
|        |                            | 22552                                     | 05/12/2005                |   | 18528                                       |                         |                                   | 2058                        |  | 2058  |
|        |                            | 22875                                     | 09/12/2005                |   | 18047                                       |                         |                                   | 2005                        |  | 2005  |
| 7.     | Agro Dutch Industries Ltd  | 20138                                     | 31/10/2005                | 15/9/06   | 23737                                       |                         |                                   |                             | 23737                                    | 23737   |
|        | TAS/06-07/1987             | 22963                                     | 13/12/2005                | (13)  | 36095                                       |                         |                                   |                             | 36095                                    | 36095   |
|        |                            | 23054                                     | 14/12/2005                |   | 36095                                       |                         |                                   |                             | 36095                                    | 36095   |
|        |                            | 23315                                     | 19/12/2005                |   | 36095                                       |                         |                                   | 4010                        |  | 4010  |
|        |                            | 23570                                     | 20/12/2005                |   | 36095                                       |                         |                                   | 4010                        |  | 4010  |

| SI No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        |                            | 23567                            | 20/12/2005             |   | 18170                         |                      |                       | 2018                  |                                 | 2018                              |
|        |                            | 24091                            | 31/12/2005             |   | 36095                         |                      |                       | 4010                  |                                 | 4010                              |
|        |                            | 24092                            | 27/12/2005             |   | 18131                         |                      |                       | 2014                  |                                 | 2014                              |
|        |                            | 24093                            | 27/12/2005             |   | 18131                         |                      |                       | 2014                  |                                 | 2014                              |
|        |                            | 24288                            | 31/12/2005             |   | 18047                         |                      |                       | 2005                  |                                 | 2005                              |
|        |                            | 24628                            | 03/01/2006             |   | 35840                         |                      |                       | 3982                  |                                 | 3982                              |
|        |                            | 84                               | 05/01/2006             |   | 14310                         |                      |                       | 1590                  |                                 | 1590                              |
|        |                            | 608                              | 13/01/2006             |   | 17709                         |                      |                       | 1967                  |                                 | 1967                              |
| 8.     | Agro Dutch Industries Ltd  | 1902                             | 06/02/2006             | 15/9/06                                       | 93188                         |                      | 4905                  |                       |                                 | 4905                              |
|        | TAS/05-06/2006             | 1905                             | 31/01/2006             | (35)  | 56425                         |                      | 2970                  |                       |                                 | 2970                              |
|        |                            | 2253                             | 04/02/2006             |   | 14404                         |                      | 758                   |                       |                                 | 758                               |
|        |                            | 2460                             | 07/02/2006             |   | 14404                         |                      | 758                   |                       |                                 | 758                               |
|        |                            | 2461                             | 07/02/2006             |   | 14475                         |                      | 762                   |                       |                                 | 762                               |
|        |                            | 2462                             | 07/02/2006             |   | 14404                         |                      | 758                   |                       |                                 | 758                               |
|        |                            | 2464                             | 07/02/2006             |   | 38960                         |                      | 2050                  |                       |                                 | 2050                              |
|        |                            | 2465                             | 07/02/2006             |   | 38960                         |                      | 2050                  |                       |                                 | 2050                              |
|        |                            | 2492                             | 07/02/2006             |   | 19614                         |                      | 1032                  |                       |                                 | 1032                              |
|        |                            | 2491                             | 07/02/2006             |   | 19614                         |                      | 1032                  |                       |                                 | 1032                              |
|        |                            | 2493                             | 09/02/2006             |   | 19614                         |                      | 1032                  |                       |                                 | 1032                              |
|        |                            | 2495                             | 09/02/2006             |   | 19614                         |                      | 1032                  |                       |                                 | 1032                              |
|        |                            | 174                              | 07/01/2006             |   | 37471                         |                      |                       | 5916                  |                                 | 5916                              |
|        |                            | 1521                             | 25/01/2006             |   | 18710                         |                      | 985                   |                       |                                 | 985                               |

| SI No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        |                            | 1705                             | 28/01/2006             |   | 37337                         |                      | 1965                  |                       |                                 | 1965                              |
|        |                            | 136                              | 31/01/2006             |   | 37245                         |                      | 1960                  |                       |                                 | 1960                              |
|        |                            | 2496                             | 07/02/2006             |   | 37320                         |                      | 1964                  |                       |                                 | 1964                              |
|        |                            | 2646                             | 10/02/2006             |   | 18975                         |                      | 999                   |                       |                                 | 999                               |
|        |                            | 2695                             | 10/02/2006             |   | 37950                         |                      | 1997                  |                       |                                 | 1997                              |
|        |                            | 2696                             | 10/02/2006             |   | 18975                         |                      | 999                   |                       |                                 | 999                               |
|        |                            | 2787                             | 13/02/2006             |   | 18975                         |                      | 999                   |                       |                                 | 999                               |
|        |                            | 2903                             | 14/02/2006             |   | 19082                         |                      | 1004                  |                       |                                 | 1004                              |
|        |                            | 1903                             | 08/02/2006             |   | 93645                         |                      | 4929                  |                       |                                 | 4929                              |
|        |                            | 2463                             | 08/02/2006             |   | 14475                         |                      | 762                   |                       |                                 | 762                               |
|        |                            | 2783                             | 13/02/2006             |   | 67088                         |                      | 3531                  |                       |                                 | 3531                              |
|        |                            | 2835                             | 14/02/2006             |   | 67088                         |                      | 3531                  |                       |                                 | 3531                              |
|        |                            | 2836                             | 14/02/2006             |   | 44815                         |                      | 2359                  |                       |                                 | 2359                              |
|        |                            | 2837                             | 15/02/2006             |   | 44755                         |                      | 2355                  |                       |                                 | 2355                              |
|        |                            | 2842                             | 14/02/2006             |   | 14475                         |                      | 762                   |                       |                                 | 762                               |
|        |                            | 2843                             | 14/02/2006             |   | 14475                         |                      | 762                   |                       |                                 | 762                               |
|        |                            | 2844                             | 14/02/2006             |   | 14455                         |                      | 761                   |                       |                                 | 761                               |
|        |                            | 2845                             | 14/02/2006             |   | 14475                         |                      | 762                   |                       |                                 | 762                               |
|        |                            | 3094                             | 15/02/2006             |   | 14455                         |                      | 761                   |                       |                                 | 761                               |
|        |                            | 3095                             | 15/02/2006             |   | 14455                         |                      | 761                   |                       |                                 | 761                               |
|        |                            | 2788                             | 13/02/2006             |   | 23362                         |                      | 1230                  |                       |                                 | 1230                              |
| 9.     | Agro Dutch Industries Ltd. | 19493                            | 21/10/2005             | 3/8/06  | 17990                         |                      |                       |                       | 17990                           | 17990                             |

| SI No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        | TAS/06-07/1415             | 20727                            | 09/11/2005             | (19)  | 18369                         |                      |                       | 2041                  |                                 | 2041                              |
|        |                            | 20724                            | 09/11/2005             |   | 18369                         |                      |                       | 2041                  |                                 | 2041                              |
|        |                            | 20845                            | 10/11/2005             |   | 18369                         |                      |                       | 2041                  |                                 | 2041                              |
|        |                            | 20726                            | 10/11/2005             |   | 18369                         |                      |                       | 2041                  |                                 | 2041                              |
|        |                            | 20725                            | 10/11/2005             |   | 18369                         |                      |                       | 2041                  |                                 | 2041                              |
|        |                            | 20843                            | 11/11/2005             |   | 36738                         |                      |                       | 4082                  |                                 | 4082                              |
|        |                            | 20918                            | 11/11/2005             |   | 18369                         |                      |                       | 2041                  |                                 | 2041                              |
|        |                            | 21344                            | 18/11/2005             |   | 18720                         |                      |                       | 2030                  |                                 | 2030                              |
|        |                            | 21454                            | 19/11/2005             |   | 36627                         |                      |                       | 4070                  |                                 | 4070                              |
|        |                            | 21524                            | 21/11/2005             |   | 36659                         |                      |                       | 4073                  |                                 | 4073                              |
|        |                            | 21565                            | 22/11/2005             |   | 36627                         |                      |                       | 4070                  |                                 | 4070                              |
|        |                            | 21566                            | 22/11/2005             |   | 18314                         |                      |                       | 2035                  |                                 | 2035                              |
|        |                            | 21567                            | 22/11/2005             |   | 18314                         |                      |                       | 2035                  |                                 | 2035                              |
|        |                            | 21568                            | 22/11/2005             |   | 18314                         |                      |                       | 2035                  |                                 | 2035                              |
|        |                            | 21661                            | 23/11/2005             |   | 36627                         |                      |                       | 4070                  |                                 | 4070                              |
|        |                            | 21737                            | 24/11/2005             |   | 18314                         |                      |                       | 2035                  |                                 | 2035                              |
|        |                            | 21191                            | 30/11/2005             |   | 18389                         |                      |                       | 2043                  |                                 | 2043                              |
|        |                            | 22192                            | 30/11/2005             |   | 18389                         |                      |                       | 2043                  |                                 | 2043                              |
| 10.    | Himalaya International     | 1272824                          | 16/04/2003             | 16/12/03                                      | 69560                         |                      | 3478                  |                       |                                 | 3478                              |
|        | TAS/03-04/2134             | 1272823                          | 16/04/2003             | (2)   |                               |                      |                       |                       |                                 |                                   |
| 11     | Agro Dutch Industries Ltd. | 1367788                          | 05/04/2004             | 31/8/05                                       | 233453                        | 11673                |                       |                       |                                 | 11673                             |
|        | TAS/05-06/1980             | 1368340                          | 06/04/2004             | (9)   |                               |                      |                       |                       |                                 |                                   |

| SI No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        |                            | 1368346                          | 06/04/2004             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 1368617                          | 08/04/2004             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 1368729                          | 08/04/2004             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 1369112                          | 12/04/2004             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 1369124                          | 12/04/2004             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 1369395                          | 13/04/2004             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 1370820                          | 16/04/2004             |   |                               |                      |                       |                       |                                 |                                   |
| 12.    | Agro Dutch Industries Ltd. | 6442                             | 15/04/2005             | 17/1/06                                       | 14749                         |                      |                       |                       | 14749                           | 14749                             |
|        | TAS/05-06/909              | 6446                             | 15/04/2005             | (7)   | 14749                         |                      |                       |                       | 14749                           | 14749                             |
|        |                            | 1474339                          | 24/03/2005             |   | 14223                         |                      |                       |                       | 14223                           | 14223                             |
|        |                            | 1474342                          | 24/03/2005             |   | 14223                         |                      |                       |                       | 14223                           | 14223                             |
|        |                            | 1477420                          | 28/03/2005             |   | 14206                         |                      |                       |                       | 14206                           | 14206                             |
|        |                            | 1477742                          | 30/03/2005             |   | 14222                         |                      |                       |                       | 14222                           | 14222                             |
|        |                            | 1477806                          | 30/03/2005             |   | 14223                         |                      |                       |                       | 14223                           | 14223                             |
| 13.    | Agro Dutch Industries Ltd  | 12250                            | 21/07/2005             | 31/3/06                                       | 939962                        |                      |                       | 104440                |                                 | 104440                            |
|        | TAS/05-06/2040             | 12324                            | 20/07/2005             | (39)  |                               |                      |                       |                       |                                 |                                   |
|        |                            | 12505                            | 25/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 12637                            | 20/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 12506                            | 20/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 12807                            | 26/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 12808                            | 23/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |                            | 12809                            | 26/07/2005             |   |                               |                      |                       |                       |                                 |                                   |

| SI No/ | Name of the exporting firm | Invoice /<br>Shipping<br>bill/ ADIL<br>No | Date of bill<br>of lading | Date of<br>submission<br>of physical<br>claim in<br>APEDA | Amount<br>of<br>subsidy<br>recomm-<br>ended | Case falls<br>in 5% cut | Case<br>falls<br>in<br>10%<br>cut | Case falls<br>in 20%<br>cut | Case<br>falls in<br>rejected<br>category | Amount<br>of excess<br>payment<br>by<br>APEDA |
|--------|----------------------------|---|---------------------------|---|---|-------------------------|-----------------------------------|-----------------------------|--|---|
|        |                            | 12913                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 12916                                     | 23/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13017                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13018                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13019                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13020                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13021                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13079                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13080                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13081                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13082                                     | 25/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13083                                     | 26/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13084                                     | 26/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13085                                     | 26/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13201                                     | 28/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13202                                     | 28/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13203                                     | 28/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13204                                     | 28/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13370                                     | 29/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13371                                     | 29/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13372                                     | 29/07/2005                |   |   |                         |                                   |                             |  |   |
|        |                            | 13440                                     | 30/07/2005                |   |   |                         |                                   |                             |  |   |

| SI No/ | Name of the exporting firm                   | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|--|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        |  | 13441                            | 30/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 13443                            | 30/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 13444                            | 30/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 13445                            | 30/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 13630                            | 03/08/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 13737                            | 03/08/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 13738                            | 03/08/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 13739                            | 03/08/2005             |   |                               |                      |                       |                       |                                 |                                   |
|        |  | 12805                            | 28/07/2005             |   |                               |                      |                       |                       |                                 |                                   |
| 14.    | Agro Dutch Industries Ltd.<br>TAS/05-06/755  | 1472909                          | 15/03/2005             | 15/12/2005                                    | 14497                         |                      |                       |                       | 14497                           | 14497                             |
| 15.    | Agro Dutch Industries Ltd.<br>TAS/ 05-06/762 | 6163                             | 12/04/2005             | 15/12/2005                                    | 23177                         |                      |                       | 2577                  |                                 | 2577                              |
|        |  | 6166                             | 11/04/2005             | 15/12/2005                                    | 50707                         |                      |                       | 5634                  |                                 | 5634                              |
|        |  | 6277                             | 12/04/2005             | 15/12/2005                                    | 21528                         |                      |                       | 2392                  |                                 | 2392                              |
|        |  | 1477744                          | 29/03/2005             | 15/12/2005                                    | 16011                         |                      |                       | 1779                  |                                 | 1779                              |
|        |  | 1477745                          | 29/03/2005             | 15/12/2005                                    | 16011                         |                      |                       | 1779                  |                                 | 1779                              |
| 16.    | Agro Dutch Industries Ltd.<br>TAS/06-07/1813 | 23251                            | 16/12/2005             | 5/9/06  | 11982                         |                      |                       | 1331                  |                                 | 1331                              |
|        |  | 23316                            | 16/12/2005             | (26)  | 11982                         |                      |                       | 1331                  |                                 | 1331                              |
|        |  | 23496                            | 17/12/2005             |   | 37206                         |                      |                       | 4134                  |                                 | 4134                              |
|        |  | 23497                            | 19/12/2005             |   | 18155                         |                      |                       | 2017                  |                                 | 2017                              |
|        |  | 23781                            | 22/12/2005             |   | 20091                         |                      |                       | 2232                  |                                 | 2232                              |
|        |  | 23783                            | 22/12/2005             |   | 20091                         |                      |                       | 2232                  |                                 | 2232                              |



| SI No/ | Name of the exporting firm | Invoice / Shipping bill/ ADIL No | Date of bill of lading | Date of submission of physical claim in APEDA | Amount of subsidy recommended | Case falls in 5% cut | Case falls in 10% cut | Case falls in 20% cut | Case falls in rejected category | Amount of excess payment by APEDA |
|--------|----------------------------|----------------------------------|------------------------|---|-------------------------------|----------------------|-----------------------|-----------------------|---------------------------------|-----------------------------------|
|        |                            | 23875                            | 23/12/2005             |   | 20091                         |                      |                       | 2232                  |                                 | 2232                              |
|        |                            | 23876                            | 23/12/2005             |   | 51259                         |                      |                       | 5695                  |                                 | 5695                              |
|        |                            | 23877                            | 23/12/2005             |   | 25759                         |                      |                       | 2862                  |                                 | 2862                              |
|        |                            | 23964                            | 24/12/2005             |   | 51259                         |                      |                       | 5695                  |                                 | 5695                              |
|        |                            | 23963                            | 24/12/2005             |   | 39923                         |                      |                       | 4435                  |                                 | 4435                              |
|        |                            | 23089                            | 27/12/2005             |   | 37853                         |                      |                       | 4205                  |                                 | 4205                              |
|        |                            | 24090                            | 27/12/2005             |   | 18927                         |                      |                       | 2103                  |                                 | 2103                              |
|        |                            | 24094                            | 27/12/2005             |   | 24451                         |                      |                       | 2716                  |                                 | 2716                              |
|        |                            | 24095                            | 27/12/2005             |   | 24451                         |                      |                       | 2716                  |                                 | 2716                              |
|        |                            | 24096                            | 27/12/2005             |   | 24451                         |                      |                       | 2716                  |                                 | 2716                              |
|        |                            | 24097                            | 29/12/2005             |   | 18929                         |                      |                       | 2103                  |                                 | 2103                              |
|        |                            | 24098                            | 29/12/2005             |   | 18929                         |                      |                       | 2103                  |                                 | 2103                              |
|        |                            | 24186                            | 28/12/2005             |   | 18927                         |                      |                       | 2103                  |                                 | 2103                              |
|        |                            | 24187                            | 28/12/2005             |   | 18927                         |                      |                       | 2103                  |                                 | 2103                              |
|        |                            | 24188                            | 29/12/2005             |   | 37853                         |                      |                       | 4205                  |                                 | 4205                              |
|        |                            | 24385                            | 31/12/2005             |   | 18927                         |                      |                       | 2103                  |                                 | 2103                              |
|        |                            | 24287                            | 31/12/2005             |   | 23530                         |                      |                       | 2614                  |                                 | 2614                              |
|        |                            | 24383                            | 31/12/2005             |   | 23530                         |                      |                       | 2614                  |                                 | 2614                              |
|        |                            | 24382                            | 31/12/2005             |   | 23530                         |                      |                       | 2614                  |                                 | 2614                              |
|        |                            | 24384                            | 31/12/2005             |   | 25249                         |                      |                       | 2805                  |                                 | 2805                              |
|        | Total                      |                                  |                        | 255   |                               |                      |                       |                       |                                 | 1798986                           |

## Appendix -2A

### Infrastructure Development (Refer Para 3.4)

#### Cases of financial assistance (prior to issue of IPA )

| Sl No. | File No.                   | Name of exporter   | Component  | Overpayment (Rs. in Lakh) |
|--------|----------------------------|--|--|---------------------------|
| 1.     | FFV/SCH/307/05-06          | M/s G.S. Grapes  | High humidity cold storage                                 | 3.62<br>(04/07)           |
| 2.     | FLR/SCH/ 0017/05-06        | M/s Appian Exports Mumbai                                | Pre cooling facility with proper air conditioning facility | 7.50<br>(5/07)            |
| 3.     | CR/2004-05-0201            | M/s Mansa Quality Enterprises, Kakinada, AP              | Sortex Machine   | 10.00<br>(11/06)          |
| 4.     | CR-2003-04-0023/ETP/03-04. | M/s Satnam Overseas Limited                              | ETP Plant  | 9.60<br>(3/05)            |
| 5.     | CR 2005-06/0-076           | M/s Balaji Rice Mills, Andhra Pradesh,                   | Sortex Machine   | 10.00<br>(4/07)           |
| 6.     | CR 2005-06/52              | M/s sifty Rice Mills, Amritsar                           | Sortex Machine   | 10.00<br>(2/07)           |
| 7.     | CR 2004-05/107             | M/s Sree Murli Mohana Boiled & Rice Mills Andhra Pradesh | Sortex Machine   | 10.00<br>(10/06)          |
| 8.     | CR 2004-05/0080            | M/s Goyal Udyog, Raipur, MP                              | Sortex Machine   | 10.00<br>(2/06)           |
| 9.     | BDF -04-05/0070            | M/s Chaman Lal Setia, Amritsar, Pb.                      | Sortex Machine   | 7.84<br>(3/06)            |
| 10.    | CR 2004-05/0023            | Khosla Agro Overseas, Amritsar,Punjab                    | Sortex Machine   | 10.00<br>(9/05)           |
| 11.    | FFV/SCH/190/04-05          | M/s Kalya Exports, Nashik                                | Pack House   | 5.29<br>(3/05 & 8/05)     |

|     |                    |                                    |  |                  |
|-----|--------------------|------------------------------------|--|------------------|
| 12. | FFV-05-06/255      | M/s PPF export                     | Pack House   | 3.11<br>(5/07)   |
| 13. | FFV/SCH/04-05/32   | SACO Fruits Nashik                 | Integrated Post Harvest Handling System (Pack House) | 17.76<br>(3/06)  |
| 14. | FFV/SCH/4070/02-03 | Farmsons farming Pvt. Ltd          | Pack House   | 8.68<br>(1/04)   |
| 15. | CR-04-05/0101      | Mallidi Suryanarayan Reddy         | Sortex Machine                                       | 10.00<br>(10/06) |
| 16. | CR -5-06/ 0163     | Narula Oil Fats Pvt Ltd            | Sortex Machine                                       | 10.00<br>(06/07) |
| 17. | FFV/SCH/04-05/0046 | Kashmir Kesar Mart                 | Mechanized Handling Facility (Sortex Machine)        | 9.80<br>(3/05)   |
| 18. | CR -04-05/0132     | Pallavi Exports                    | Sortex Machine                                       | 10.00<br>(02/06) |
| 19. | CR 05-06/0169      | Habib rice Mills                   | Sortex Machine                                       | 7.03<br>(9/07)   |
| 20. | CR 04-05/0103      | Kodanadarama boiled & rice mills   | Sortex Machine                                       | 10.00<br>(04/07) |
| 21. | CR 04-05/0138      | Veenu industries Hyderabad         | Sortex Machine                                       | 10.00<br>(4/07)  |
| 22. | CR 05-06/0039      | Satya Srinivasa Raw & Boiled Mills | Sortex Machine                                       | 6.33<br>(4/07)   |
| 23. | CR 04-05/0061      | Jayalakshmi hi tech rice mills     | Sortex Machine                                       | 6.57<br>(5/07)   |
| 24. | FFV/SCH/201/06-07  | Galla Foods Pvt Ltd.               | VHT Plant  | 25.00<br>(7/07)  |
|     |                    |                                    | Total  | 228.13           |

## Appendix -2B

### Infrastructure Development (Refer Para 3.4) Cases of submission of documents after the expiry of IPA

| Sl No. | File No.           | Name of exporter                   | Component                                    | Overpayment<br>(Rs. in Lakh) |
|--------|--------------------|------------------------------------|--|------------------------------|
| 1.     | FFV/SCH/147/06-07  | Kshrisagar Agro Process Industries | Shed for intermediate storage                | 4.77<br>(07/07)              |
| 2.     | FFV/SCH/076/05-06  | M/s Pheonix                        | Setting up of sheds for intermediate storage | 5.00<br>(06/07)              |
| 3.     | FFV/SCH/313/05-06  | M/s Rahul Exports                  | Pre cooling pack-house                       | 10.00<br>(3/07)              |
| 4.     | FFV/SCH/159/04-05  | M/s Ashu-tosh Agro Exports         | High humidity cold storage                   | 7.35<br>(3/05)               |
| 5.     | FFV/SCH/158/04-05  | M/s Ashu-tosh Agro Exports, Latur  | Pack House/Pre cooling                       | 10.39<br>(3/05)              |
| 6.     | FFV/SCH/0181/03-04 | M/s K Dharma Reddy & Sons          | Setting up of pack house                     | 25.00<br>(5/04)              |
| 7.     | FFV/SCH/4303/02-03 | Kashipur Agro Industries Pvt Ltd   | Pack house and high humidity cold storage    | 8.36<br>(3/04)               |
| 8.     | CR 05-06/0136      | Vardan Industries                  | Sortex machine                               | 9.13<br>(8/07)               |
| 9.     | CR 06-07/0120      | GV God Vishnu                      | Intermediate storage shed                    | 5.00<br>(7/07)               |
| 10.    | CR 06-07/72        | Ferozpur foods pvt ltd             | ETP Plant                                    | 2.58<br>(9/07)               |
| 11.    | CR 2005-06/0008    | Patel Flour Rice Mills             | Sortex machine                               | 2.88<br>(11/06)              |
|        |                    |                                    | Total  | 90.46                        |

## Appendix -2C

### Infrastructure Development (Refer Para 3.4) Ineligible/ Overpayment

| Sl No.       | File No.                               | Name of exporter   | Component  | Overpayment<br>(Rs in lakh)   |
|--------------|--|--|--|-------------------------------|
| 1.           | FFV/SCH/0080/05-06                     | M/s Ashirwad Agro Exports  | Pack House   | 0.55<br>(7/06)                |
| 2.           | CR/2005-06/0041                        | M/s Kirpa Rice Mills, Amritsar   | Setting up of sheds for intermediate storage                 | 5.00<br>(2/06)                |
| 3.           | FFV/SCH/74/06-07                       | M/s Gangotri Agro Export   | Pack house   | 25.00<br>(7/07)               |
| 4.           | CR-2004-05-0130-ETP                    | M/s KRBL   | ETP Plant  | 25.00<br>(5/06)               |
| 5.           | FFV/SCH/234/607                        | Vijay Laxmi Agri Services  | Setting up of Shed   | 5.00<br>(9/07)                |
| 6.           | FFV/SCH/171/05-06                      | M/s Veerapa Munda Agro Exports   | high humidity cold storage facility                          | 2.18<br>(4/07)                |
| 7.           | CR-06-07/0032                          | Shiv Shankar Rice Mills  | Storage Shed   | 4.90<br>(06/07)               |
| 8.           | FFV/SCH/251/06-07                      | M/s Satya Bhama Export   | Pre cooling with proper handling system                      | 3.16<br>(07/07)               |
| 9.           | FFV/2004-05/233<br>FFV/SCH/178/2006-07 | Bhandari Cold Storage<br>Bhandari Cold Chain                               | Pack House-<br>Pack House-                                   | 25.00<br>(9/07)               |
| 10.          | FLR/INFR/070/05-06                     | M/s dewdrops Agritech Pvt Ltd  | Pre cooling facility   | 3.77<br>(4/07)                |
| 11.          | FFV/SCH/189/04-05                      | West Bengal State Food Processing and horticulture development corporation | Setting up of multi purpose infrastructure facility at malda | 10.32<br>( 01/05) 4.36 (3/04) |
| 12.          | CR-2005-06/167                         | M/s Kissan Rice Mills, Karnal,   | Setting up of sheds  | 5.00<br>(9/07)                |
| <b>Total</b> |  |  |  | <b>119.24</b>                 |

## Appendix -2D

### Infrastructure Development (Refer Para 3.4) Cases of delay in completion of projects

| Sl No.       | File No.                 | Implementing agency  | Component  | Amount released/date by APEDA (Rs in lakh) |
|--------------|--------------------------|--|--|--|
| 1            | FFV/SCH/ CI/0039/04-05   | Maharashtra State Agricultural Marketing Board                               | Post harvest facility                                    | 18.99<br>(2/06)                            |
| 2            | FFV/PIU/SCDVFP MCS/06-07 | NAFED  | Common infrastructure facility--<br>7 collection centres | 425.00<br>(1/08)                           |
| 3            | FFV/SCH/011/2006-07      | Rajasthan State Agricultural Marketing Board                                 | Pack House facility                                      | 123.72<br>(2/07)                           |
| 4            | FFV/SCH/286/2003-04      | WB Food processing & Horticulture Dev Corp.                                  | Multipurpose cold storage and pack house                 | 29.33 (11/05)<br>51.34 (3/06) 46.93 (7/06) |
| 5            | FFV/SCH/0071/05-06       | Maharashtra State Agricultural Marketing Board                               | Pack-house   | 127.47<br>(2/07)                           |
| 6            | AEZ/Walnut R&D/04-05     | Nursery/J&K/ J&K Horticulture Department                                     | Walnut Nursery in J&K                                    | 32.65<br>(11/04)                           |
| 7            | APEDA/J&K/apples/06-07   | Jammu & Kashmir Horticulture Produce Marketing & Processing corporation ltd. | Pack house at Shopian                                    | 142.61<br>(9/05)                           |
| 8            | FFV/SCH/0145/2004-05     | Assam State Industrial Dev. Corporation                                      | Post harvest infrastructure facility (pack house)        | 157.50<br>(4/06)                           |
| 9            | PFV/INF/2005-06          | Naddukkara Agro Processing Co. Ltd, Kerala                                   | Common infrastructure facility                           | 148.32<br>(5/06)                           |
| <b>Total</b> |                          |  |  | <b>1303.86</b>                             |

## Appendix -3A

### Market Development (Refer Para 3.5.2)

#### Intermediate Packaging Material (invalid IPA)

| Sl No. | Component                       | Name of the exporter    | File No           | Assistance released<br>(Rs in lakh) |
|--------|---------------------------------|-------------------------|-------------------|-------------------------------------|
| 1.     | Intermediate Packaging Material | Chand Fruit Co          | FFV/05-06/352     | 4.62                                |
| 2      | Intermediate Packaging Material | Chand Fruit Co          | FFV/05-06/353     | 4.62                                |
| 3.     | Intermediate Packaging Material | Lusi Grapes Pvt Ltd     | FFV/SCH/343/05-06 | 0.80                                |
| 4      | Intermediate Packaging Material | Santosh Exports, Sangli | FFV/SCH/68/05-06  | 3.35                                |
|        |                                 |                         | <b>Total</b>      | <b>13.39</b>                        |

## Appendix -3B

**Details of fairs attended in 2006-07 in which expenditure exceeded the ceiling(Refer Para 3.5.3)**

| Sl No. | Name of the Fair   | Prescribed Ceiling | Actual Expenditure<br>(Rs. in Lakh) |
|--------|--|--------------------|-------------------------------------|
| 1      | Bio Fach 2007, Germany   | 10.00              | 41.68                               |
| 2      | International Horticulture Fair, Netherland                    | 10.00              | 35.61                               |
| 3      | International fancy food and confectionery show USA, July 2006 | 10.00              | 27.50                               |
| 4      | International fancy food show USA, May 2006                    | 10.00              | 15.87                               |
| 5      | International food and drink exhibition, UK                    | 10.00              | 16.42                               |



## Appendix -4

### Quality Development

#### Submission of documents after expiry of IPA (Refer Para 3.6.1)

| Sl No.       | Name of the exporter  | File No.        | Payment released<br>(Rs in lakh) |
|--------------|---|-----------------|----------------------------------|
| 1            | M/s United Exports, New Delhi<br>Purchase of lab equipments     | CR 2003-04/0076 | 4.95<br>(9/04)                   |
| 2            | M/s Tara-Chand Rice Mills, Haryana<br>Purchase of lab equipment | CR 2006-07/0271 | 5.00<br>(7/07)                   |
| 3            | M/s G.V. Rice Unit<br>For implementation of ISO 9001-2000       | CR 2004-05/0010 | 1.70<br>(3/05)                   |
| 4            | Mahant Overseas<br>Purchase of lab equipments                   | CR 05-06/0192   | 5.00<br>(06/07)                  |
| <b>Total</b> |   |                 | <b>16.65</b>                     |

## Appendix -5A

### Missing validity dates and other elements of information(Refer Para 4.1)

| No of cases | Information missing            |
|-------------|--------------------------------|
| 170         | Date of establishment          |
| 171         | IE Code allotment date         |
| 168         | Exporter type                  |
| 172         | PAN Number                     |
| 168         | Nature of firm                 |
| 172         | Bank name                      |
| 173         | Bank Account Number            |
| 168         | Exporter status                |
| 24          | Registration Date was 1/1/1900 |
| 1624        | Security Question              |
| 1089        | Product Type                   |
| 1279        | Exporter Grade                 |
| 5027        | Validity date.                 |

## Appendix -5B

**List of manufacturer exporters in whose cases validity dates in registration certificates had not been incorporated**

**(Refer Para 4.1)**

| Sl No. | Registration Number | Name of the Exporter                         | Date of Registration Certificate |
|--------|---------------------|--|----------------------------------|
| 1.     | 152957              | Mallidi Suryanarayan Reddy                   | 9.8.2004                         |
| 2.     | 152765              | Five Star Dehydration Pvt. Ltd               | 7.1.2004                         |
| 3.     | 152458              | Shree Jayalakshmi Hi-tech Rice Mills         | 19.3.2004                        |
| 4.     | 31156               | Senthiappa Modern Rice Mill                  | 28.3.2001                        |
| 5.     | 152937              | Venu Industries                              | 27.8.2004                        |
| 6.     | 153786              | Shree Satya Sreeniwasa Rao Boiled Rice Mills | 16.5.2005                        |
| 7.     | 152878              | Shree Kodandarama Boiled Rice Mills          | 10.8.2004                        |
| 8.     | 152719              | Shree Venkata Prasad Raw Boiled Rice Mills   | 15.6.2004                        |
| 9.     | 151813              | K. DharmaReddy Sons Grape Garden & Exports   | 6.8.2003                         |
| 10.    | 5812                | Sriram Grape Growers coop society Ltd.       | 11.2.1994                        |
| 11.    | 152041              | Holly Agro Chem                              | 10.3.2003                        |
| 12.    | 5711                | Leading Exports                              | 21.1.1994                        |
| 13.    | 151306              | Trimurti Grapes                              | 25.2.2003                        |
| 14.    | 6948                | Narang Colds Pvt. Ltd                        | 21.11.1994                       |
| 15.    | 5810                | Shri Siddhaswar Grape Grower                 | 11.2.1994                        |
| 16.    | 5808                | Latur Zila Draksha Utpadak                   | 2.11.1994                        |
| 17.    | 5809                | Kamdhenu Grape Grower                        | 11.2.1994                        |

| Sl No. | Registration Number | Name of the Exporter                    | Date of Registration Certificate |
|--------|---------------------|---|----------------------------------|
| 18.    | 5952                | Eastern Exports                         | 19.10.2001                       |
| 19.    | 5909                | Khandoba Panan Sahakari Sanstha         | 2.3.1994                         |
| 20.    | 5816                | Super Grape Exporters & Fruit Processed | 1.11.2000                        |
| 21.    | 151305              | Gayatri Exports                         | 25.2.2003                        |
| 22.    | 153982              | Hill Green Agro Exports                 | 20.7.2005                        |
| 23.    | 5818                | Super Grape Exporters & Fruit Process   | 1.11.2000                        |
| 24.    | 50860               | Panacea Energizers Pvt. Ltd             | 3.12.1999                        |
| 25.    | 7207                | KKR Exports                             | 9.2.1995                         |
| 26.    | 152948              | Galla Foods                             | 9.2.2004                         |
| 27.    | 154501              | Global Exports                          | 21.12.2005                       |
| 28.    | 9964                | SACO Fruits                             | 28.8.2003                        |
| 29.    | 4528                | FreshTrop Fruits Pvt. Ltd               | 13.7.2001                        |
| 30.    | 150644              | Pallavi Enterprises                     | 12.7.2002                        |
| 31.    | 155290              | Gangotri Exports                        | 20.7.2006                        |
| 32.    | 153471              | Mansa Quality                           | 16.2.2005                        |
| 33.    | 154024              | Balaji Rice Mills                       | 3.8.2005                         |
| 34.    | 5807                | Solapur Grape Growers Coop Society Ltd  | 1993-94                          |
| 35.    | 5806                | Sri Sai Baba Grape Growers Coop Society | 11.2.1994                        |
| 36.    | 205                 | Fresh Grape Exports                     | 21.6.2006                        |

# List of Abbreviations

|          |   |
|----------|---|
| AEZs     | Agri Export Zones   |
| ASSOCHAM | The Associated Chambers of Commerce & Industry of India             |
| CPC      | Centre for Perishable Cargo   |
| DGFT     | Directorate General of Foreign Trade                                |
| DGCI&S   | Directorate General of Commercial Intelligence & Statistics         |
| EXIM     | Export Import   |
| EUREGAP  | Euro Retailer produce Good Agricultural Practices                   |
| FAS      | Financial Assistance Schemes  |
| HACCP    | Hazard Analysis and Critical Control Points                         |
| IFASNEW  | Integrated Financial Assistance System New                          |
| IT       | Information Technology  |
| ISO      | International Organization for Standardization                      |
| IPA      | In Principle Approval   |
| IE       | Importer – Exporter   |
| IFAS     | Integrated Financial Assistance System                              |
| LTG      | Laboratory Testing for Grapes                                       |
| MPRs     | Monthly Party Returns   |
| NABL     | National Accreditation Board for Testing & Calibration Laboratories |
| R&D      | Research & Development  |
| TAS      | Transport Assistance Scheme   |
| UTs      | Union Territories   |

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